



# Quarterly Meeting and Conference Call July 30, 2009

Office of the Arizona State Treasurer

Treasurer Dean Martin

## **AGENDA**July 30, 2009

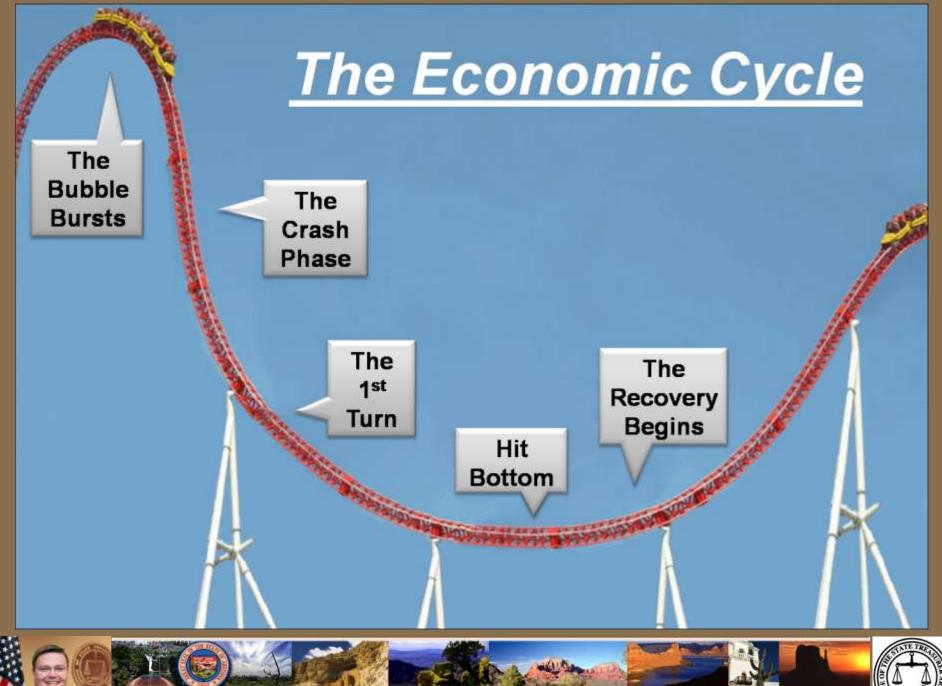
- Economic Outlook
- Interest Rate Outlook
- LGIP Update
- New LGIP Website/Improvements
- Legislative Update
- Endowment Update
- Q & A

### Economic Outlook

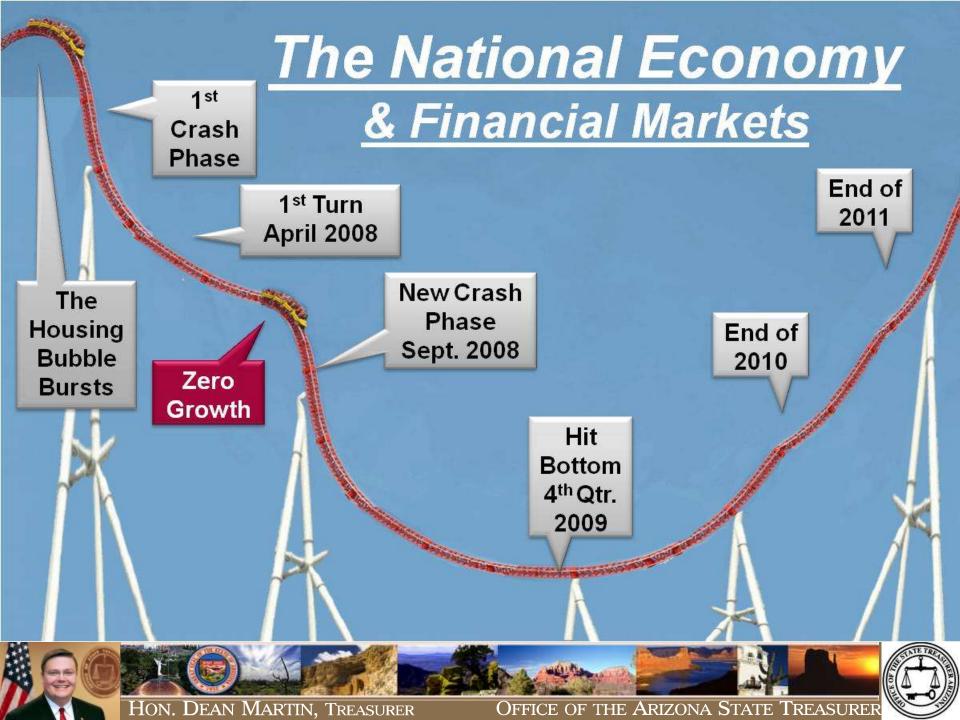


### Economic Forecast





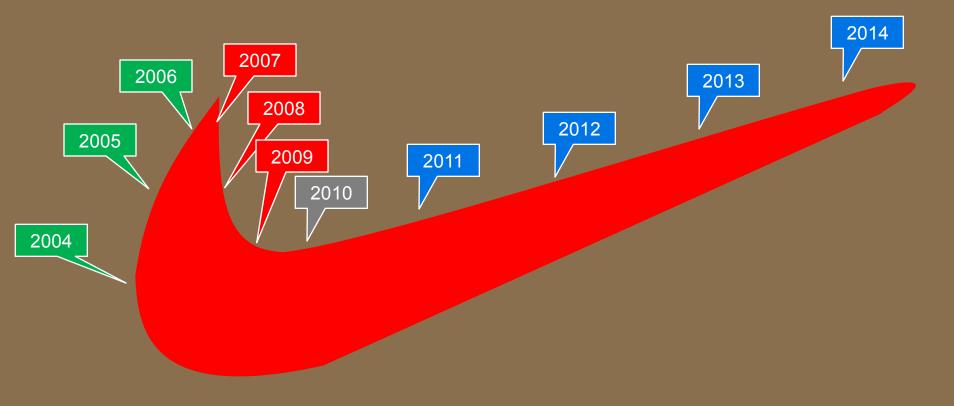




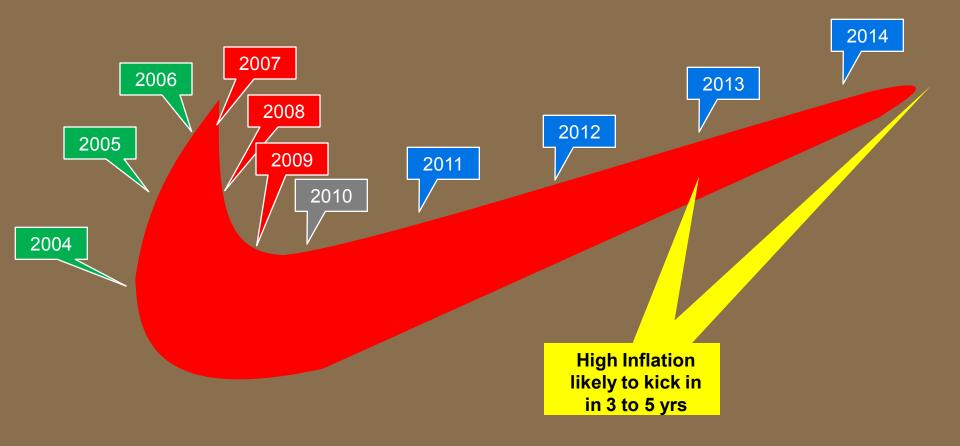




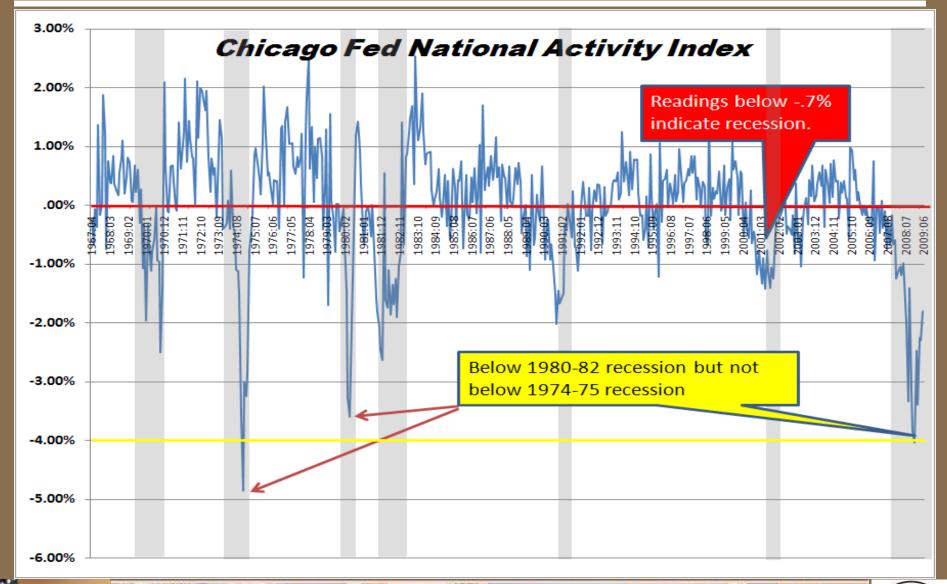
### "Nike" Whoosh Forecast



## "Nike" Whoosh Forecast

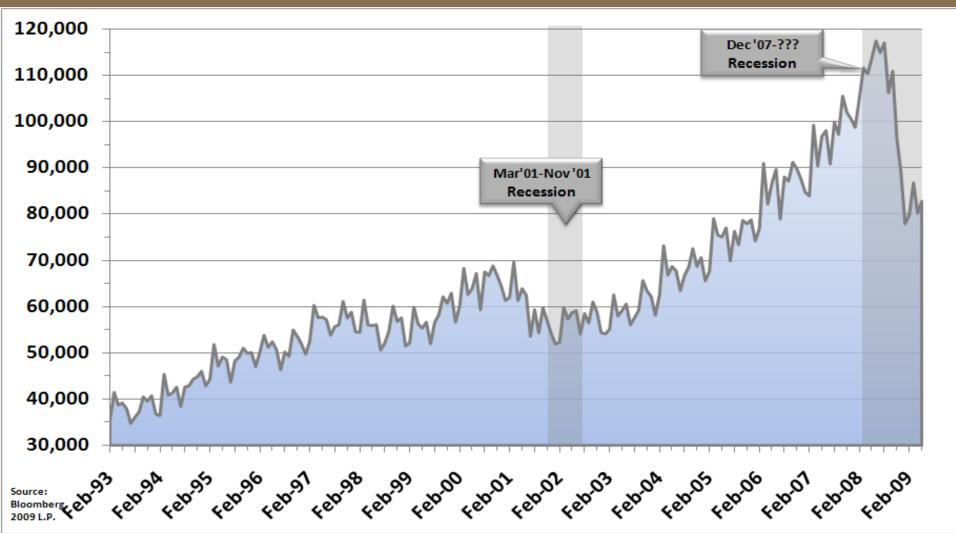


#### US Recession is now 19 months old



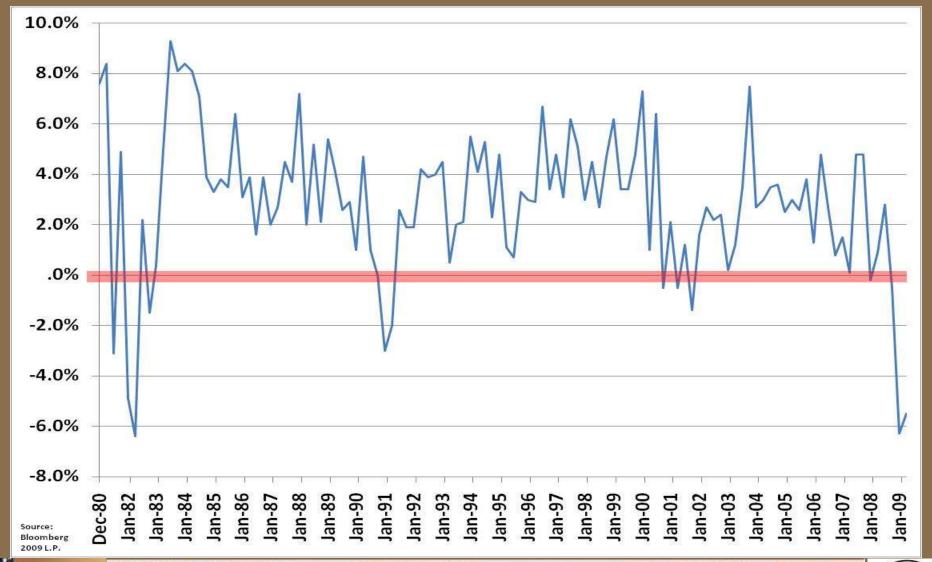


## US Exports plummeted during second half of 2008





#### Quarterly change in GDP





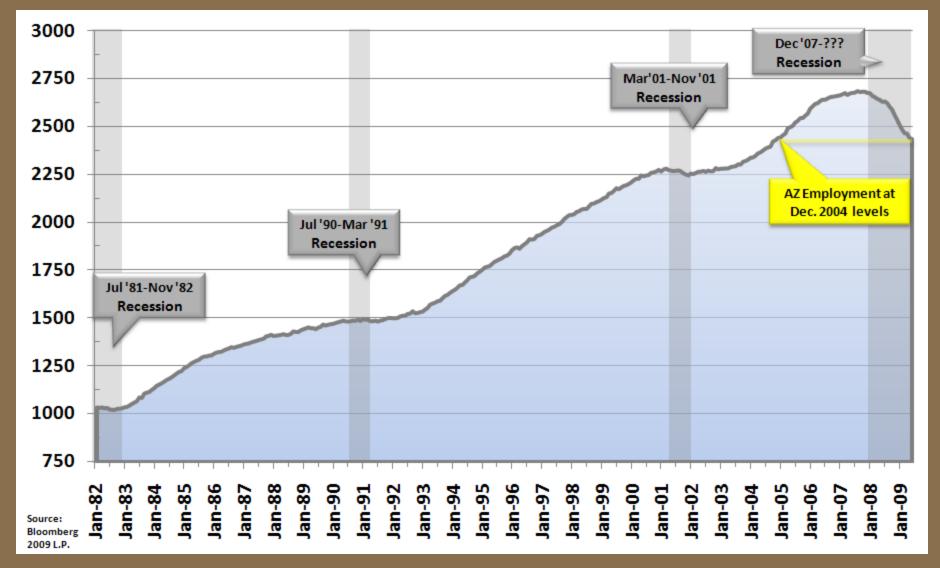
#### Continuing Jobless Claims as a % of Non-Farm payrolls. Has surpassed 1980-82 recession, better than 1974-75(so far)





#### Change in Net Worth still negative Range 12/31/52 - 03/31/09 Upper Mid Line Mov. Avgs Currency USD 💌 Period Quarterly Federal Reserve US Households & Nonprofit ... -16.20 +1.20 +6.90% Legend ✓ Annotations ■ ■ News ♣ Zoom 🗠 Period/Range 💌 🖍 Study Events 1974 Recession -16.20 Dec 31 Dec 31 Dec 31 Dec 31 Dec 31 Dec 30 1959 1969 1979 1989 2009 1999 HON. DEAN MARTIN, TREASURER Pg 15 STATE TREASURER

#### **AZ Non-Farm Jobs**





## Housing & Construction Previous Outlook



## Housing & Construction Current Status



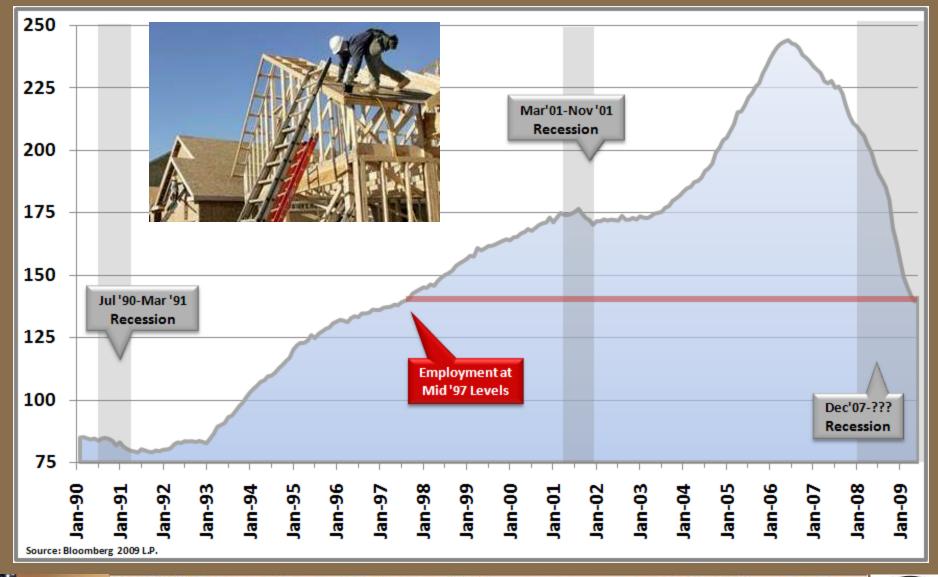
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### Commercial Property Bubble Burst Last Year



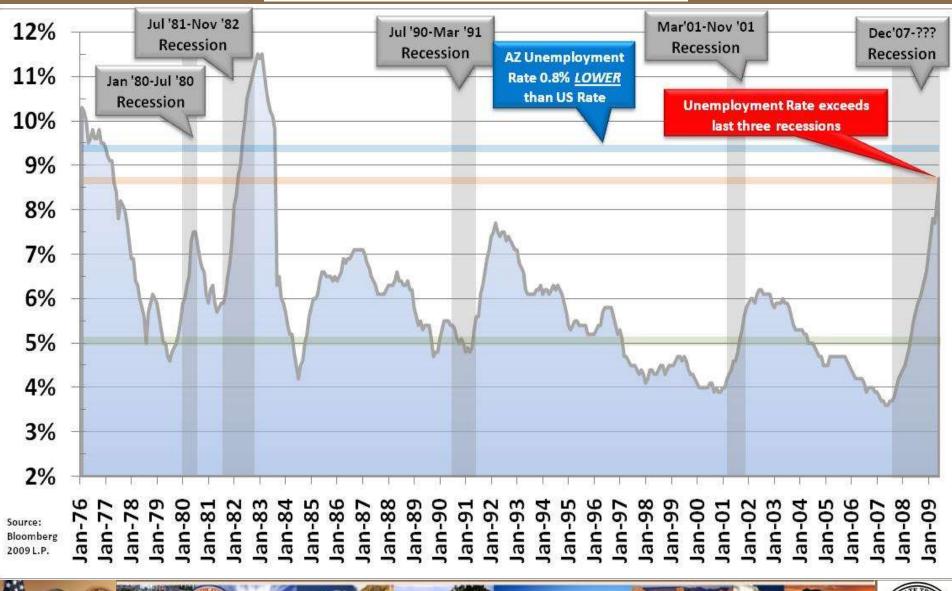
#### AZ Construction Employment at 1997 levels!







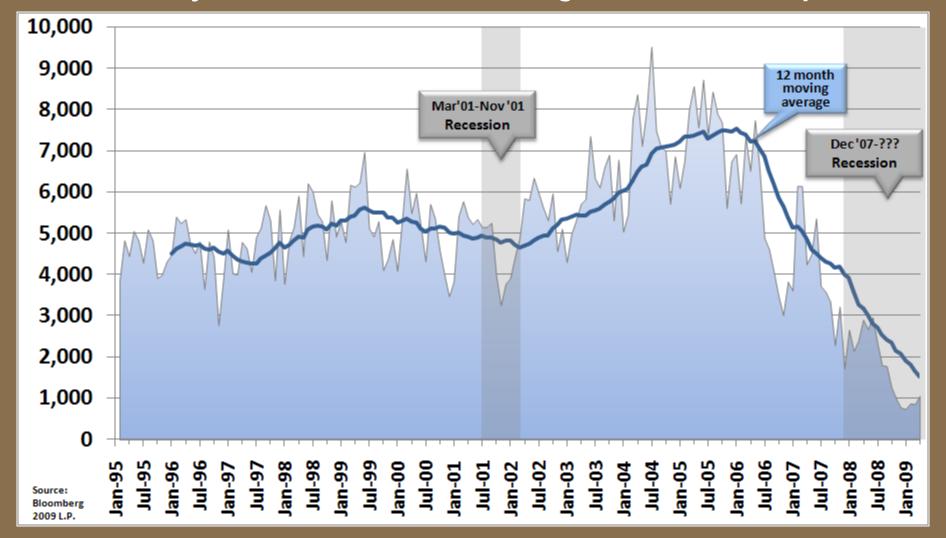
#### AZ Unemployment





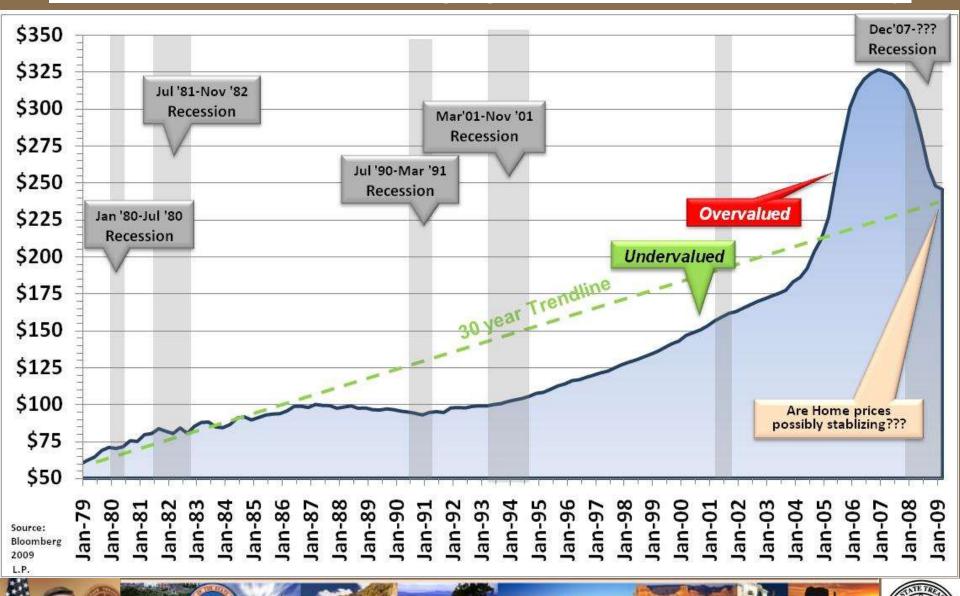
#### Arizona Housing Permits: Nearing a Bottom?

Total Monthly Arizona Residential Building Permits 1995 to April 2009

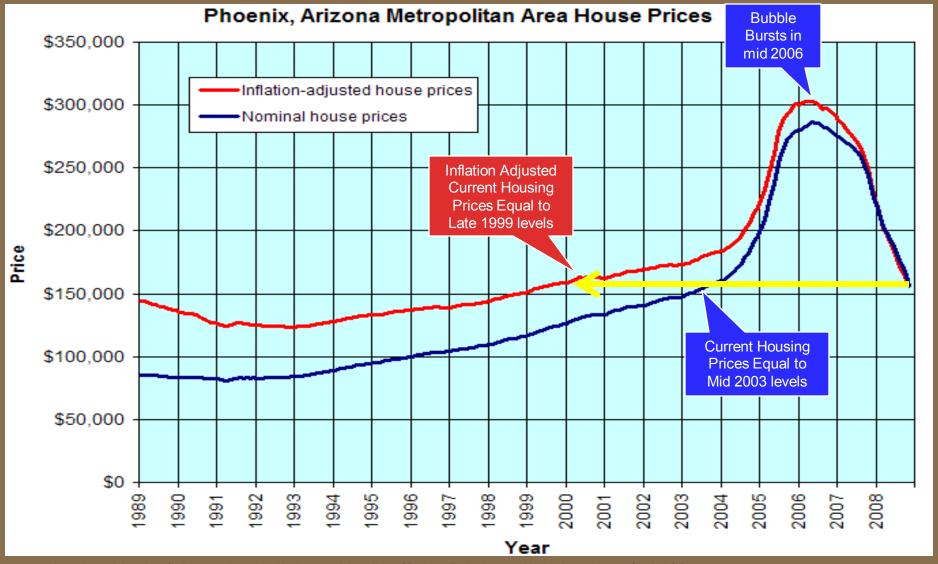




#### AZ Conventional Mortgage Price Index for Valley





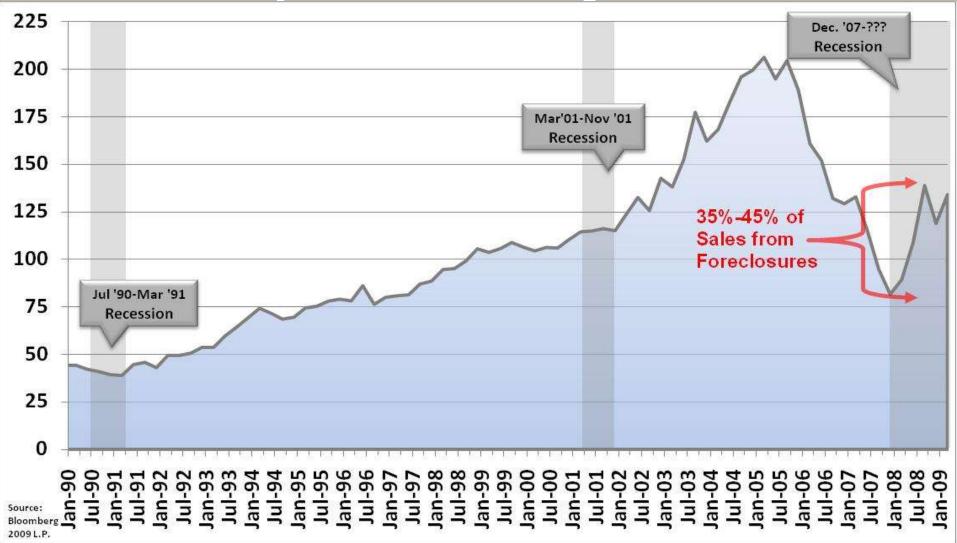


Latest quarterly, median, existing, single-family home price provided by the National Association of Realtors. Trailing house price index data provided by Standard & Poors. Inflation data provided by the Federal Reserve Bank of Cleveland.

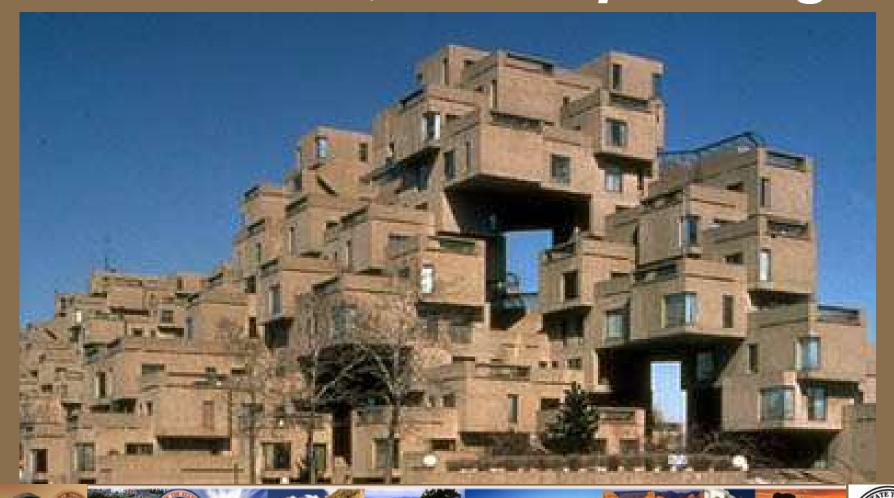
The chart on this page estimates the market value of today's median-priced house over time. The trailing nominal prices are derived by taking the recent median price of existing single-family homes, as reported by the National Association of Realtors, and discounting it by the S&P/Case-Shiller Home Price Index. The S&P/Case-Shiller HPI is a "constant quality" index, so even though houses are built larger today than they were many years ago, this graph automatically adjusts for this variation. The trailing inflation-adjusted prices are then derived by adjusting the nominal prices by the *CPI-U Research Series Using Current Methods*. http://mysite.verizon.net/vzegrquz/housingbubble/phoenix.html

#### Arizona Sales of Existing Homes Moving Up

Quarterly Data Jan. 90 through March 2009



## Arizona still Over Stocked on Homes, but improving



#### 13% of US Mortgages Distressed





#### DOW, S&P 500 & 400 Quarterly since 1980



## US Stock Markets DOW, S&P 500, S&P 400



### In October 2008 we forecasted the credit freeze would ease to "regular credit crunch" by year end.

3-month LIBOR vs overnight swap rate (spread)

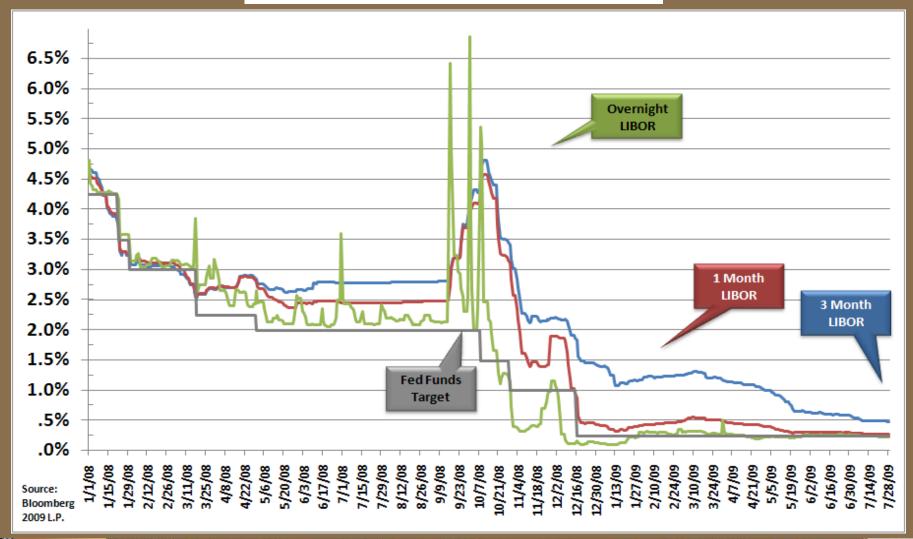


Pg 31

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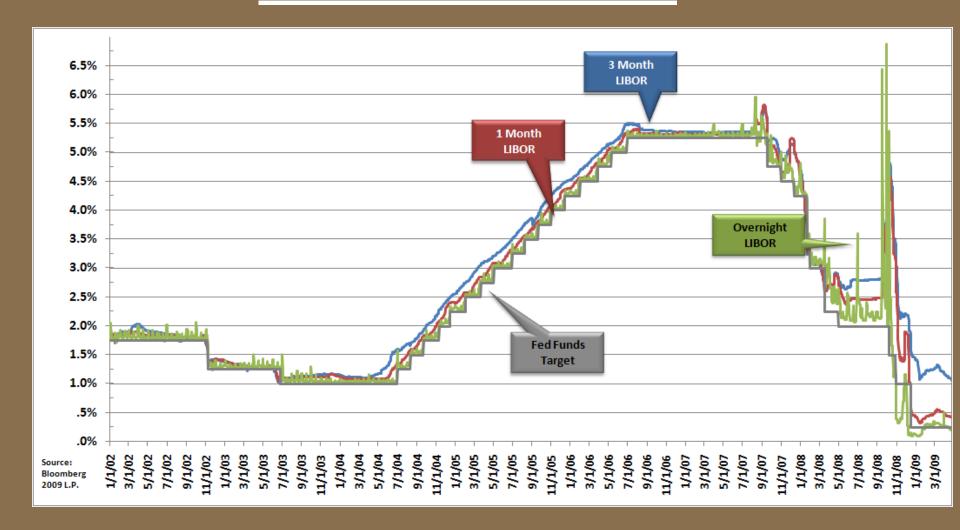
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## Measuring The Freeze LIBOR vs Fed Funds





### Measuring The Freeze LIBOR vs Fed Funds





## While Credit Crunch is Easing, Indicators are still above normal ranges



## Asset Backed Commercial Paper issuance still down, but rates normalizing



## Global Losses Up \$190 billion to \$1.5 trillion Americas tops \$1 trillion!!

Base Currency: Billions	USD	¥	Last Update: 07/28/09 08:49:13						More Periods 6) >>			
	Tot	tal	3Q09		2Q09		1Q09		4008		3Q08	
10) All Financial	Loss	Capital	Loss Capital		Loss Capital		Loss Capital		Loss Capital		Loss Capital	
11) Worldwide	1524.0	1280.6	.0	8.4	47.4	112.6	145.8	224.3	375.8	448.2	266.6	108.2
12) Americas	1020.1	740.0	.0	1.5	46.4	90.2	102.0	122.9	243.4	264.0	205.2	44.2
13) Europe	463.7	449.9	.0	.6	1.0	11.1	40.7	82.2	128.1	156.5	56.0	55 <b>.</b> 3
14) Asia	40.2	90.7	.0	<b>6.</b> 3	.0	11.3	3.1	19.1	<b>4.</b> 3	27.7	5.4	8.8
15) Banks/Brokers												
16) Worldwide	1094.9	1036.2	.0	7.5	47.4	78.6	98.6	147.8	265.4	378 <b>.</b> 5	181.1	106.6
17) Citigroup Inc.	112.2	109.3	.0	.0	10.3	.0	13.8	15.0	19.7	45.3	12.8	4.0
18) Wachovia Corporation	101.9	11.0	.0	.0	.0	.0	.0	.0	49.8	.0	29.4	.0
19) Bank of America Corp.	69.6	99.3	.0	.0	13.1	20.8	13.8	32.8	14.5	25.0	6.7	.0
20) Merrill Lynch & Co.	55 <b>.</b> 9	29.9	.0	.0	.0	.0	.0	.0	.0	.0	12.0	11.7
21) UBS AG	53 <b>.</b> 1	38.0	.0	.0	.0	3 <b>.</b> 5	2.4	.0	2.0	6.0	4.4	.0
22) JPMorgan Chase & Co.	49.2	49.7	.0	.0	8.0	5.0	7.7	.0	9.8	25.0	8.1	11.8
23) Insurers												
24) Worldwide	243.4	136.9	.0	1.0	.0	9.0	14.4	30.5	71.2	55.9	46.4	1.6
25) American International	89.8	92.2	.0	.0	.0	.0	2.5	26.0	23.3	40.7	<b>15.</b> 6	.0
26) Hartford Financial S	12.4	6.4	.0	.0	.0	3.4	.5	.0	5.1	2.5	3.1	.0
27) Metlife Inc	12.2	4.9	.0	.0	.0	2.7	6	.0	5.6	2.3	3.3	.0
28) Prudential Financial	11.7	5.9	.0	.0	.0	1.2	2.9	1.7	3.0	.0	1.6	.0
29) Ambac Financial Gro	11.4	1.4	.0	.0	.0	.0		.0	1.5	.0	2.2	.0
GSE												
30) Freddie Mac	95.1	57.7	.0	.0	.0	6.1	13.5C	opyright:	Bloom	ber <mark>g320</mark>	09 <b>19</b> 2	.0
31) Fannie Mae	90,6	49.8	.0	.0	.0	19.0	19,3	15.2	17.0	.0	20,0	.0



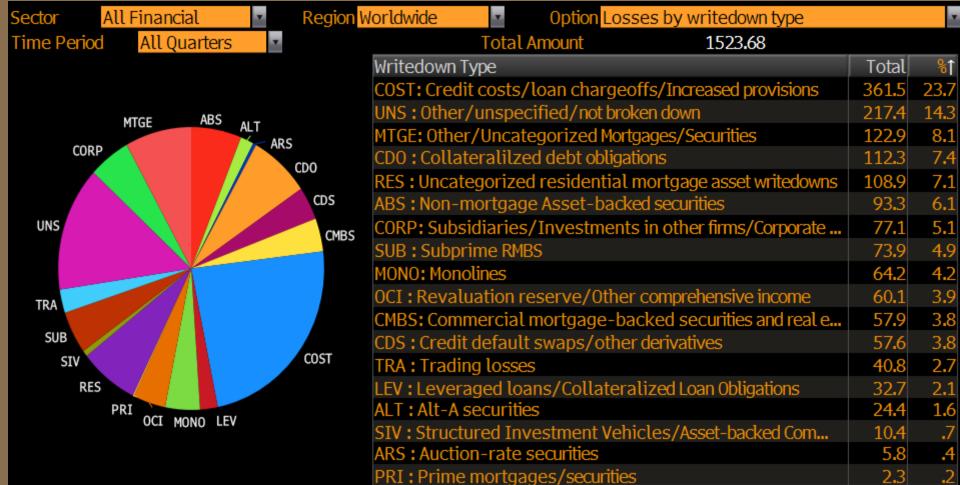
#### U.S. & Canada up \$105 billion to \$1 trillion

	MIII	add		Ψ					Ψ				
All Financial Last Update: 07/28/09 08:49:13									More Periods (4) >>				
	Total		3009		2Q09		1Q09		4008		3Q08		
Region	Loss	Capital	Loss	Capital	Loss Capital		Loss Capital		Loss Capital		Loss Capital		
7) Worldwide	1524.0	1280.6	.0	8.4	47.4	112.6	145.8	224.3	375 <b>.</b> 8	448.2	266.6	108.2	
8) Americas		740.0			46.4	90.2		122.9		264.0		44.2	
9) Europe	463.7	449.9	.0	.6	1.0	11.1	40.7	82.2	128.1	156 <b>.</b> 5	56.0	55 <b>.</b> 3	
10) Asia	40.2	90.7	.0	<b>6.</b> 3	.0	11.3	3.1	19.1	<b>4.</b> 3	27.7	5.4	8.8	
Americas Data:									Base Ci	urrency:	Billions USD		
Firm	Loss1	Capital	Loss	Capital	Loss	Capital	Loss	Capital	Loss (	Capital	Loss C	apital	
11) Citigroup Inc.	112.2	109.3	.0	.0	10.3	.0	13 <b>.</b> 8	15.0	19.7	45.3	12.8	4.0	
12) Wachovia Corporation	101.9	11.0	.0	.0	.0	.0	.0	.0	49.8	.0	29.4	.0	
13) Freddie Mac	95.1	57.7	.0	.0	.0	6.1	13.5	30.8	22.2	13.8	19.0	.0	
14) Fannie Mae	90.6	49.8	.0	.0	.0	19.0	19.3	15.2	17.0	.0	20.0	.0	
15) American Internati	89.8	92.2	.0	.0	.0	.0	2.5	26.0	23.3	40.7	15.6	.0	
16) Bank of America Co	69.6	99.3	.0	.0	13.1	20.8	13.8	32.8	14.5	25.0	6.7	.0	

11) Citigroup Inc.	112.2	109 <b>.</b> 3	.0	.0	10.3	.0	13.8	15.0	19.7	45.3	12.8	4.0
12) Wachovia Corporation	101.9	11.0	.0	.0	.0	.0	.0	.0	49.8	.0	29.4	.0
13) Freddie Mac	95.1	57.7	.0	.0	.0	6.1	13.5	30.8	22.2	13.8	19.0	.0
14) Fannie Mae	90.6	49.8	.0	.0	.0	19.0	<b>19.</b> 3	15.2	17.0	.0	20.0	.0
15) American Internati	89.8	92.2	.0	.0	.0	.0	2.5	26.0	23.3	40.7	15.6	.0
16) Bank of America Co	69.6	99.3	.0	.0	13.1	20.8	13.8	32.8	14.5	25.0	6.7	.0
17) Merrill Lynch & Co.	55.9	29.9	.0	.0	.0	.0	.0	.0	.0	.0	12.0	11.7
18) JPMorgan Chase & Co.	49.2	49.7	.0	.0	8.0	5.0		.0	9.8	25.0	8.1	11.8
19) Washington Mutual Inc	45.3	12.1	.0	.0	.0	.0	.0	.0	.0	.0	30.9	.0
20) Wells Fargo & Com	32.8	50.4	.0	.0	5.0	8.6	<b>4.</b> 5	.0	8.6	36.0	5 <b>.</b> 5	1.8
21) National City Corp.	25.2	8.9	.0	.0	.0	.0	.0	.0	19.9	.0	.9	.0
22) Morgan Stanley	23.0	28.8	.0	.0		4.2		.0	5.8	19.0	1.3	.0
23) Lehman Brothers Hol	16.2	13.9	.0	.0	.0	.0	.0	.0	.0	.0	7.0	.0
24) Hartford Financial	12.4	6.4	.0	.0	.0	3.4	<b>.</b> 5	.0	5.1	2.5	3.1	.0
25) PNC Financial Serv	12.4	8.7	.0	.0	.0	.6	5.2	.0	3.7	7.6	1.7 perg 2009	الهبر
5) Table View 6) Chart View									opyright:	DIOOHII		9 L. P.



### What are the losses from?



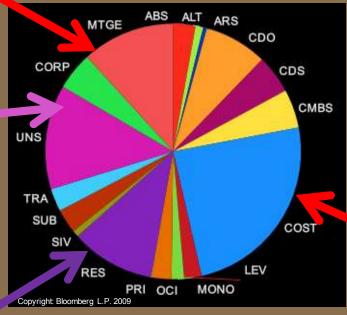
Base Currency: Billions USD

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Mortgage Securities \$122.9 Billion





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Credit Costs / Other Loan Charge offs \$361.5 Billion



Other:

\$217.4

**Billion** 

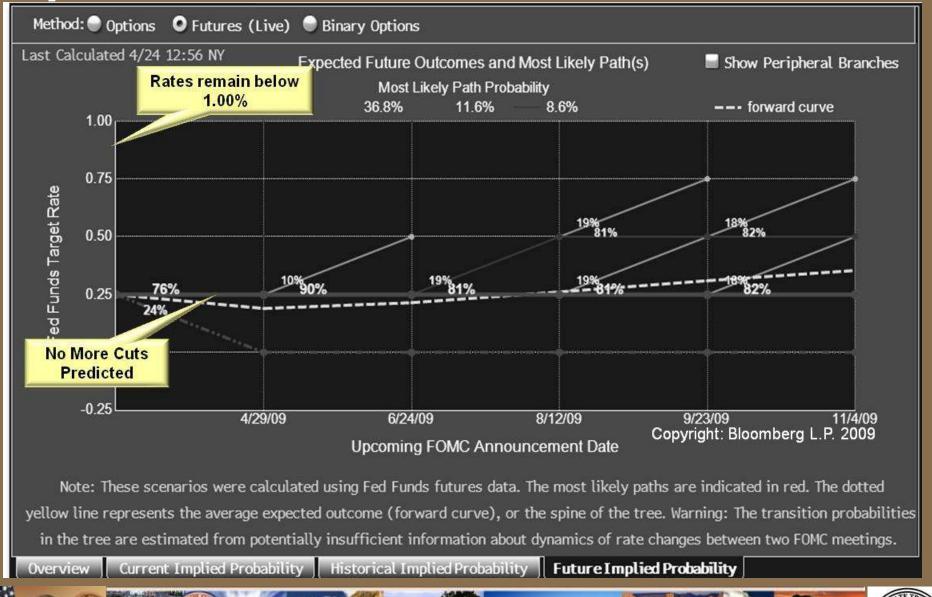
Mortgage Asset Write-downs: \$108.9 Billion



### Interest Rate & Yield Outlook

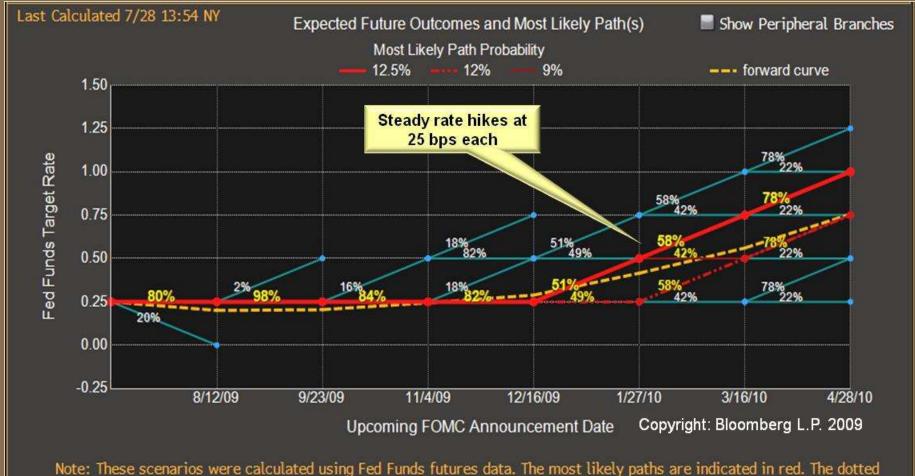


### April 2009: Rates to remain Low in 2009





### July 2009: Rates rising in 2010



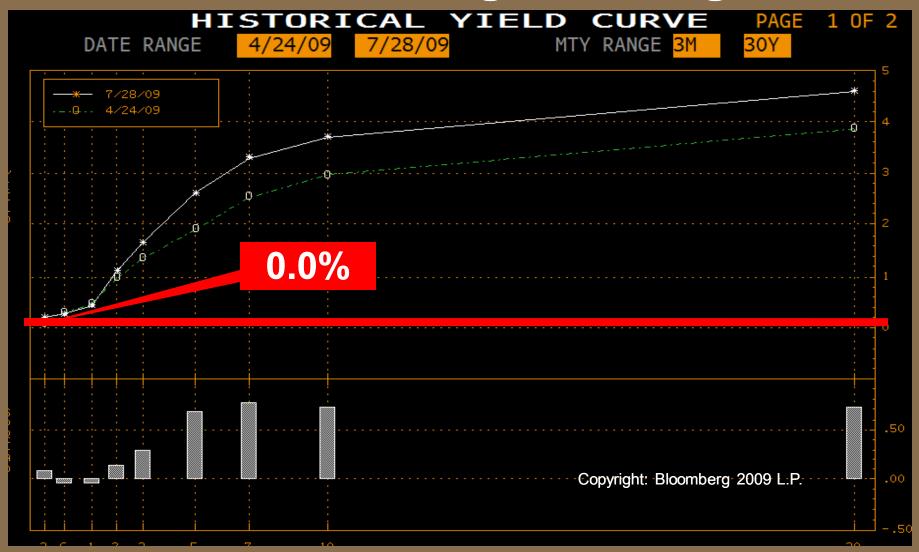
Note: These scenarios were calculated using Fed Funds futures data. The most likely paths are indicated in red. The dotted yellow line represents the average expected outcome (forward curve), or the spine of the tree. Warning: The transition probabilities in the tree are estimated from potentially insufficient information about dynamics of rate changes between two FOMC meetings.

Overview

Current Implied Probability Historical Implied Probability Future Implied Probability



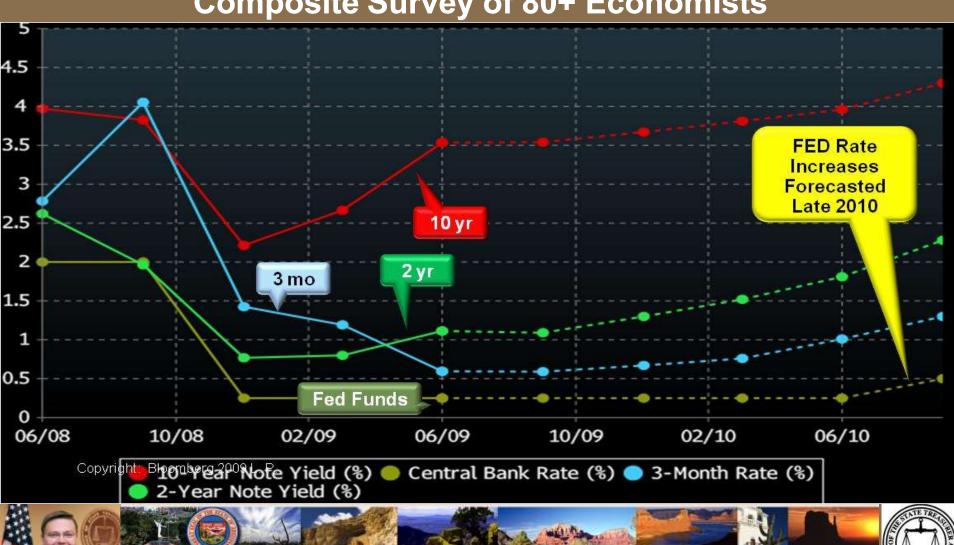
### Yield Curve Rising on Long End





### Short Term Interest Rate Forecast: Starting to rise in early 2010

**Composite Survey of 80+ Economists** 



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### Market Reaction to Rate Cuts

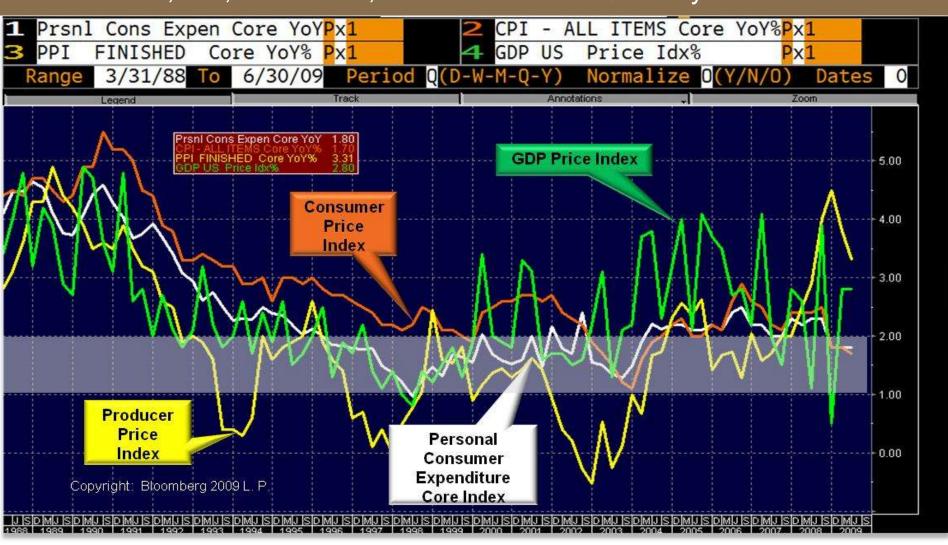
US Treasury Yields vs. Fed Funds (last 360 days)





### **Inflation**

PCE, PPI, CPI CORE, and GDP RATES Quarterly since 1987





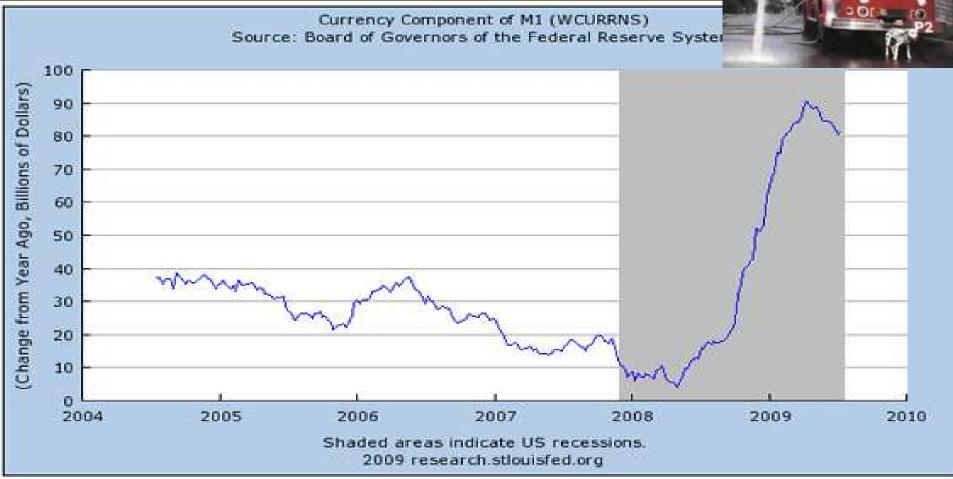


Is Easy
Money
Going
To Cause
Inflation?



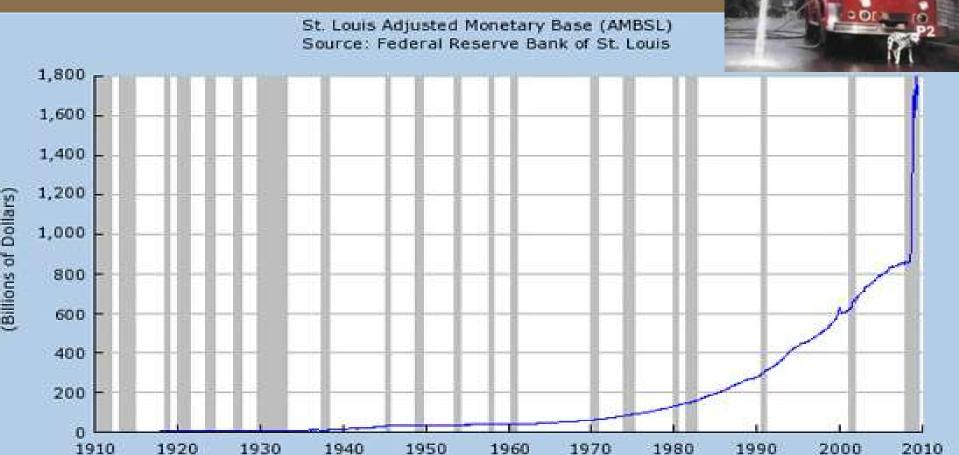


# Is Easy Money Going To Impact Inflation?





# Is Easy Money Going To Impact Inflation?



Shaded areas indicate US recessions. 2009 research.stlouisfed.org



## Recession May Tether Inflation . . . For Now

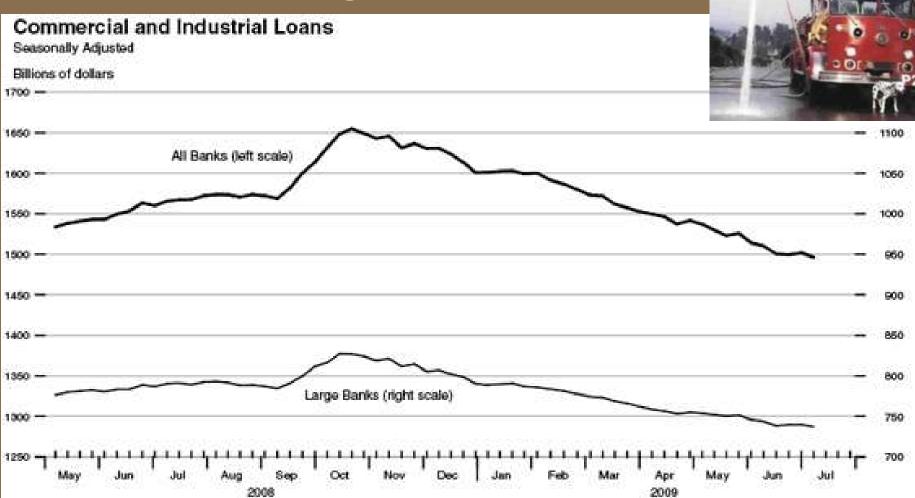
Inventory to Sales Ratio: Total Business (ISRATIO)
Source: U.S. Department of Commerce: Census Bureau



Shaded areas indicate US recessions. 2009 research.stlouisfed.org



### **As Lending Declines**

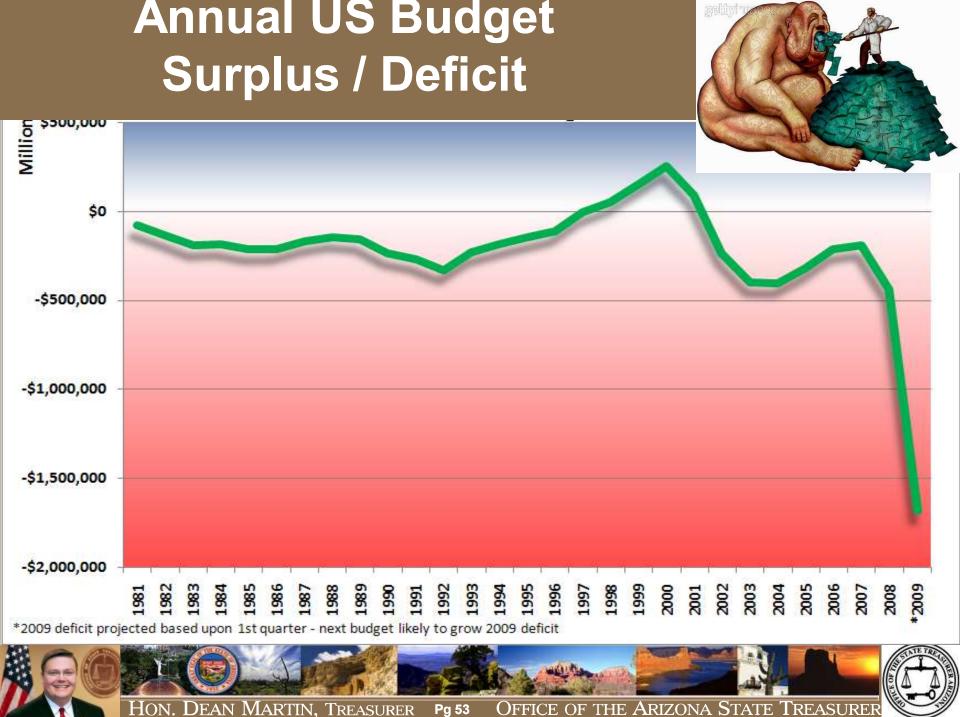


Recent developments in the financial sector resulted in an unusually large increase in commercial bank assets and liabilities in September and October 2008. For more information, please see the notes to the Oct. 10, 2008, H.8 release at http://www.federalreserve.gov/releases/h8/20081010/.



## Will High Government Spending Break any Tethers to Inflation?



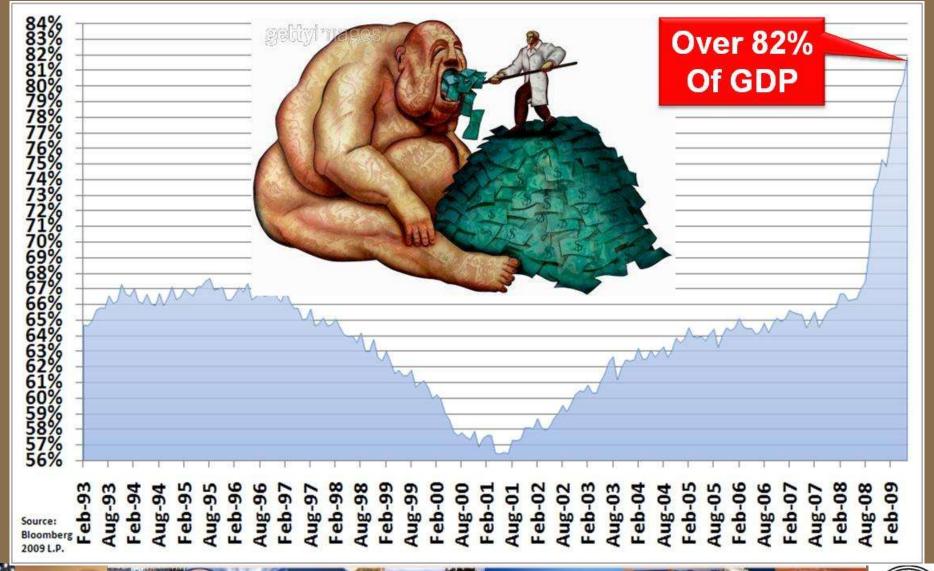


### Cumulative Total US Debt since 1981





### Federal Debt as % of GDP is Soaring



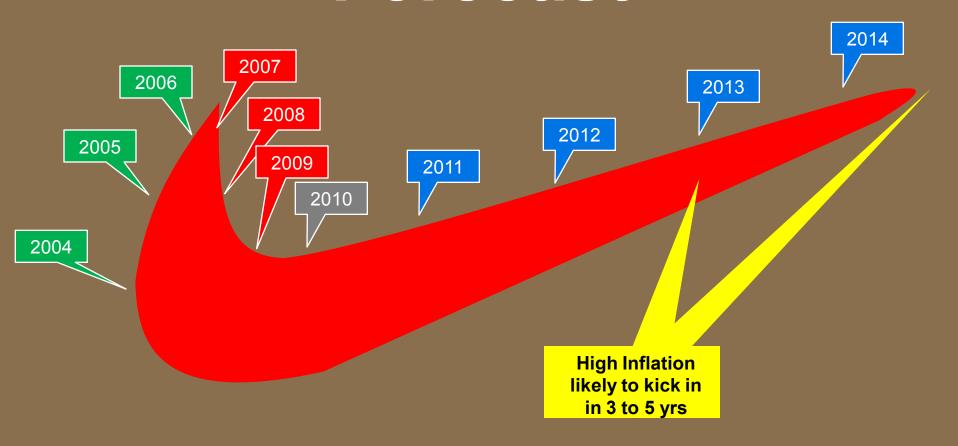


### China is #1 lender to U.S.

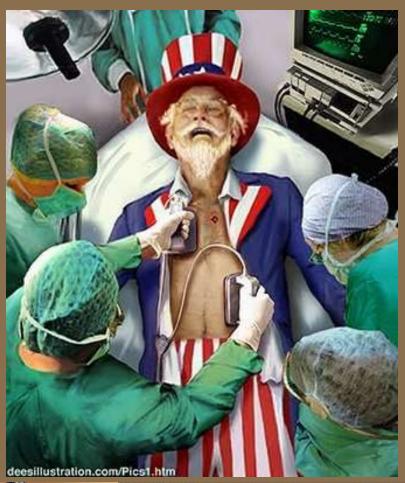


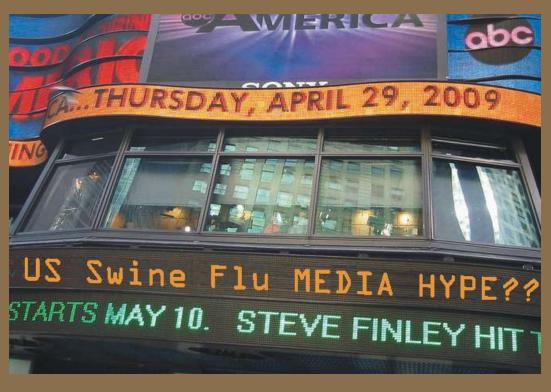


# "Nike" Whoosh Forecast



## Swine Flu going to prolong the US recession?

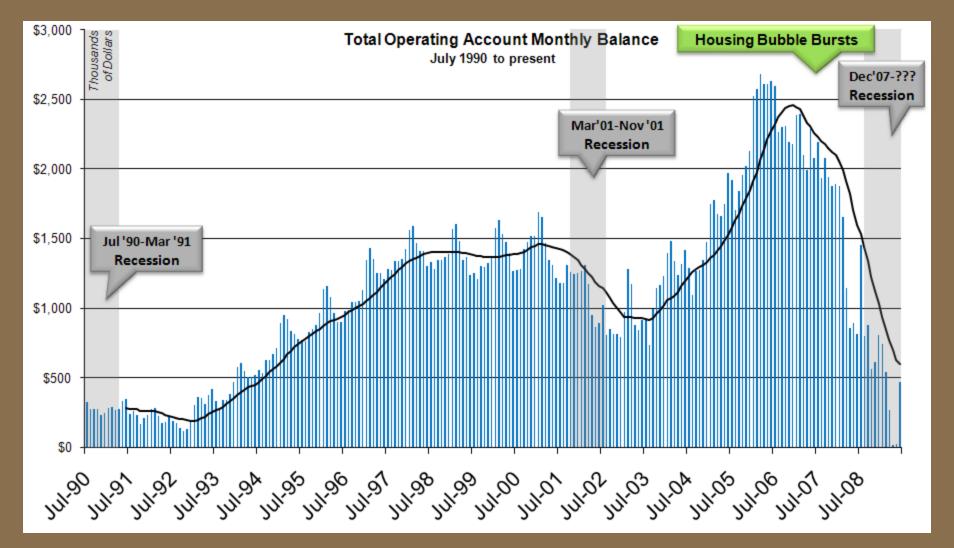




### State Budget Update



### State Total Operating Account Average Monthly Balance July 1990 to present



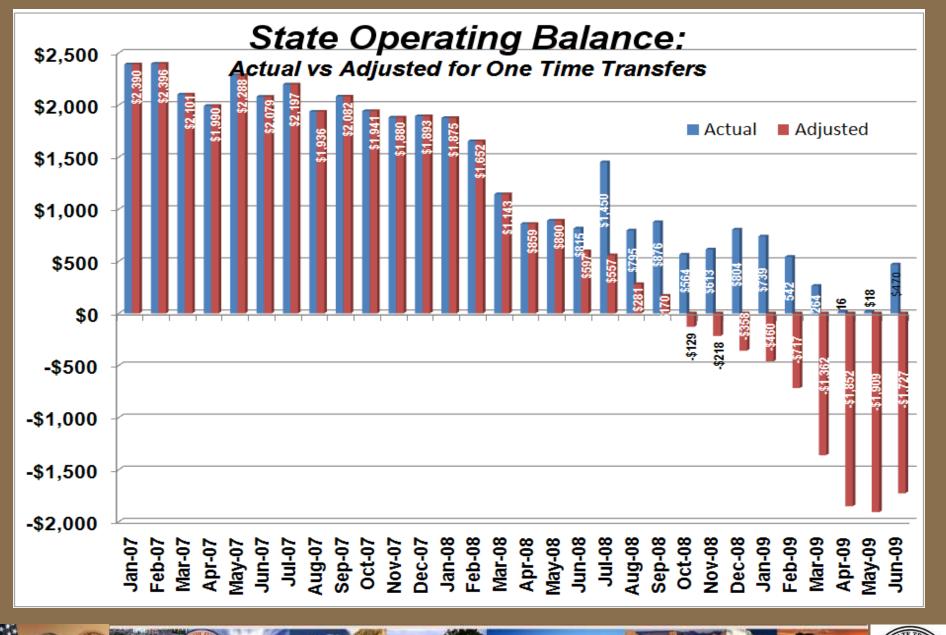


#### State Operating Cash Balance Continues Downward Trend

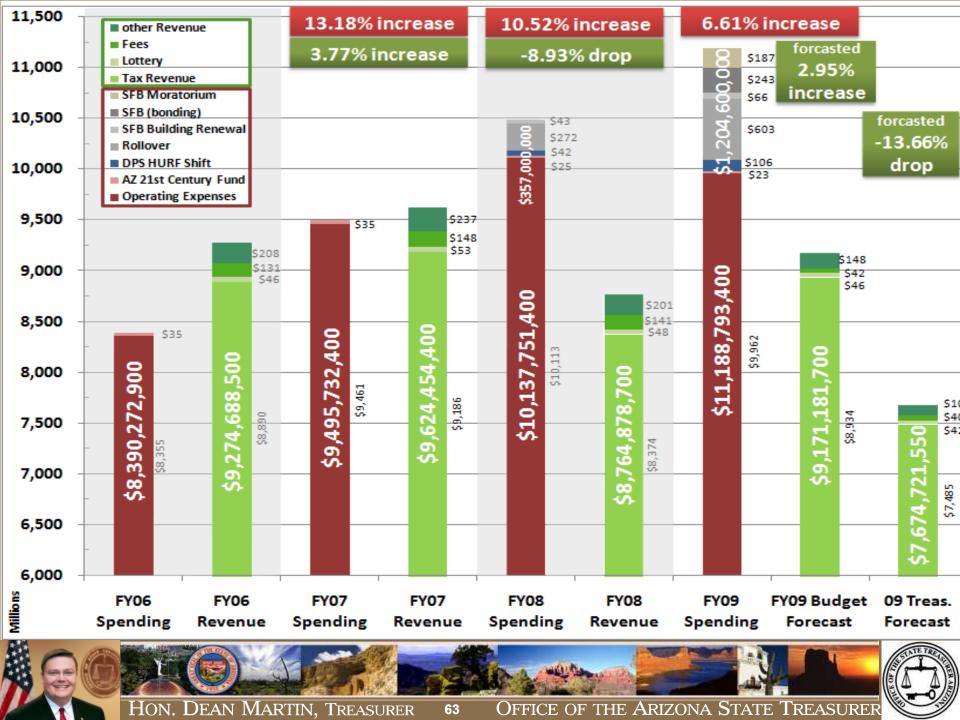
Percent Change in Operating Account Balance











### How did we keep the lights on?

### Where did the money come From?





### Where did the money come From?



- State Agencies Diversified Pool 3.
- Has about \$1.2 billion in assets.
- Consists of non-general fund state agency funds allowed to earn interest.
- Purchased Treasurer's Warrant Notes rather than Treasuries, Agencies, or Repo.

## We Will Not Tap Any LGIP Funds For State Borrowing.

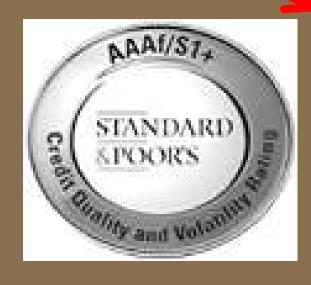
### LGIP Performance

4th Quarter and FY 2009 YTD

### S & P Rating of Pool 5

### AAAf/S1

We Continue
To Maintain
The Highest
Rating From
S & P



\$1 \$2 \$3 \$4 \$5 \$6

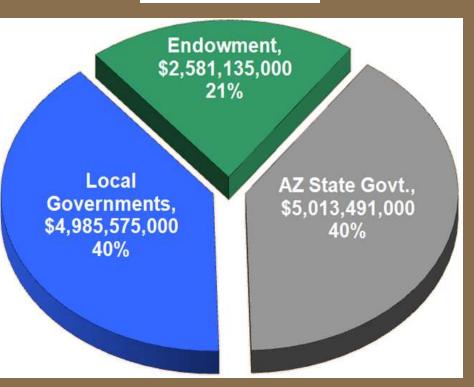
**AAAf** AA+f **AAf** AA-f A+f Af A-f BBB+f **BBBf BBB-f** BB+f BBf **BB-f** B+f Bf B-f CCC+f **CCCf** 

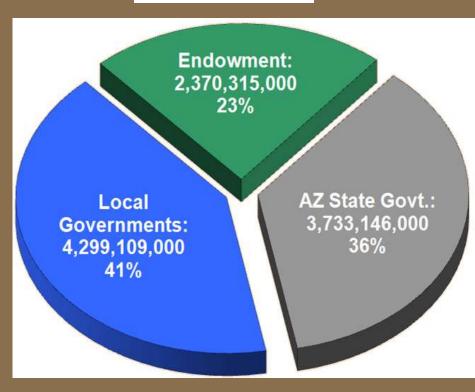


### Assets Under Management (market value)

**June 2008** 

**June 2009** 





### FY 09 Performance

Operating Revenue to the State of Arizona
State Agencies, Endowment and LGIP Clients

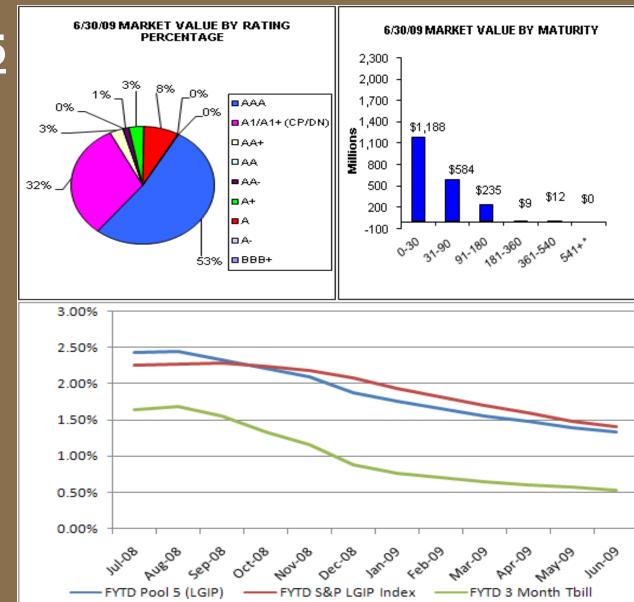
YTD FY 2009 Earnings Distributed:

\$218,203,209

(\$20.6 million for general fund) (\$59.4 million for the Endowment) (\$57.6 million for Local Govt.'s)

#### LGIP – Pool 5

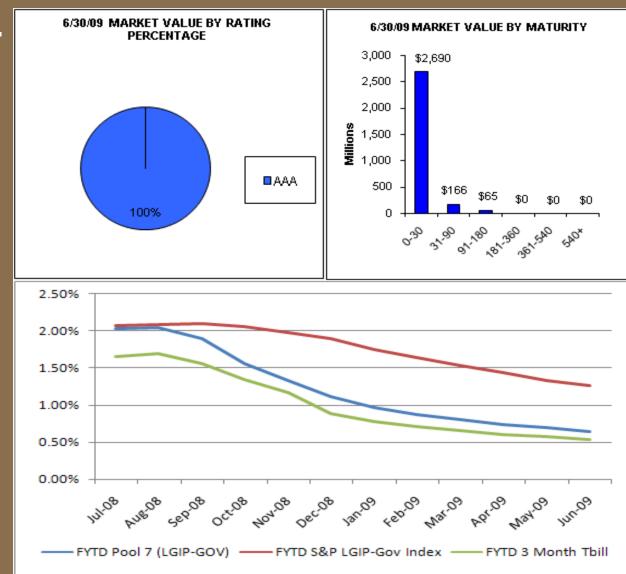
- Fixed Income
- Short Term
- \$2.03 Billion as of 6/30/09
- WAM 41.7 days\* (weighted average maturity)
- NAV .999 (Net Asset Value)





#### LGIP – Pool 7

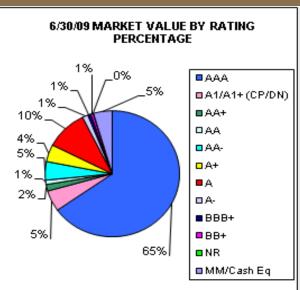
- Fixed Income
- Full Faith & Credit (Backed by US Treasuries Only)
- Short Term
- \$2.92 Billion as of 6/30/09
- WAM 11.72
   days (weighted average maturity)
- NAV \$1.00 (Net Asset Value)



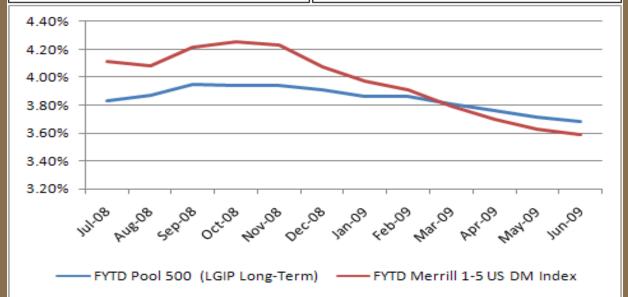


### <u>LGIP – Pool</u> <u>500</u>

- Fixed Income
- Long Term
- \$70.065 Million as of 6/30/09
- Duration 1.45 years
- Floating NAV (Net Asset Value)



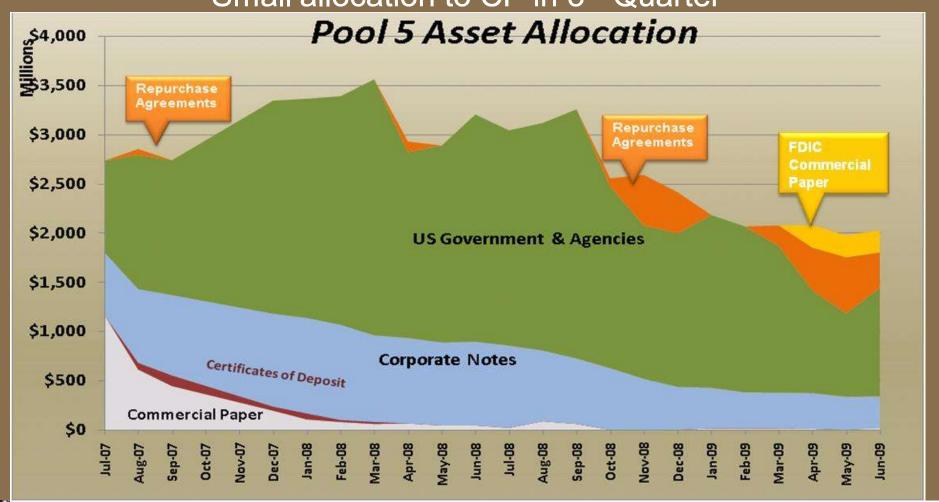




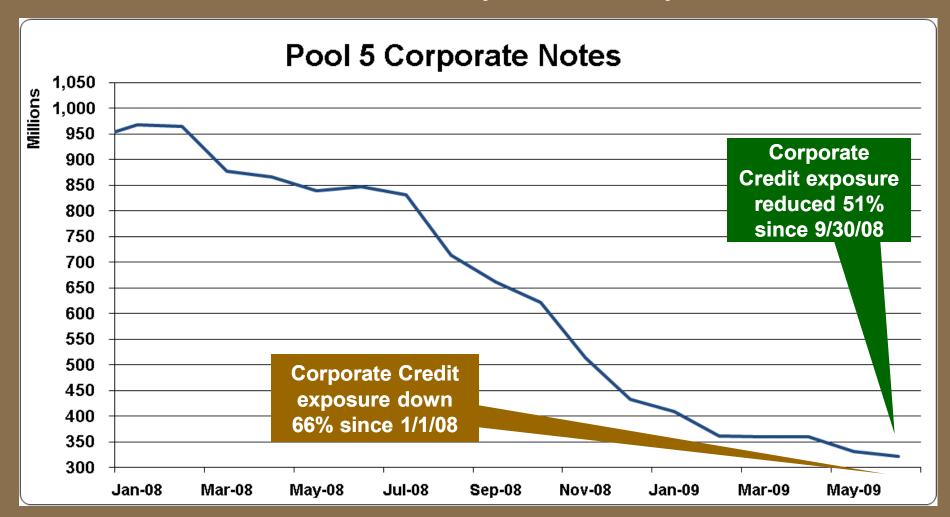


Increased Allocation to UST and US Govt. Agency Discount Notes

Small allocation to CP in 3<sup>rd</sup> Quarter



Reduction in Corporate Exposure





Reduction in Corporate Exposure since Sept. '08

## **Holdings Reduced:**

**American Express – 74%** 

American Honda – 66%

**ATT - 31%** 

Caterpillar – 75%

GE Capital – 36%

HP - 35%

John Deere – 50%

Merrill Lynch – 77.2%

**Target – 22%** 

Wells Fargo – 41%

## **Holdings Eliminated:**

Citigroup

**Morgan Stanley** 

**Toyota Motor Credit** 

UBS

**National Rural Utilities** 

**Wal Mart** 

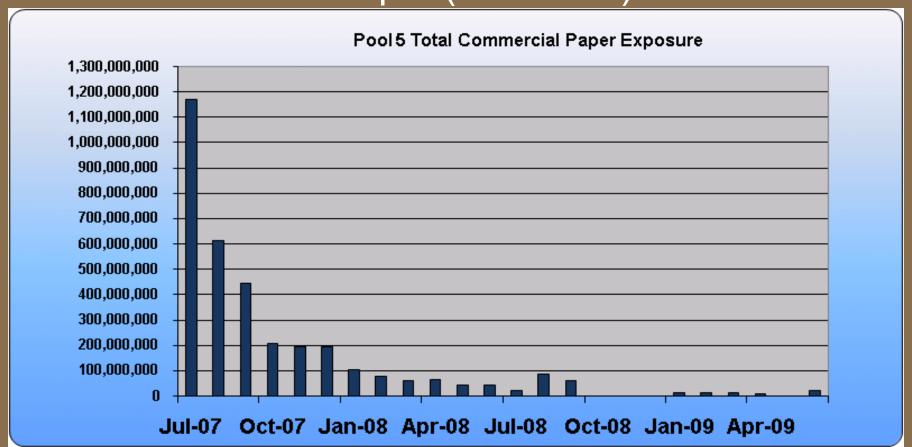
**IBM** 

**Textron** 

**American Honda** 

**SunTrust Bank** 

Reduction in Commercial Paper and Asset Backed Commercial Paper (CP/ABCP) in Pool 5



# NEW LGIP Improvements

- New Custodian Bank April 1st.
- Accounting transition took place July 1.
- Statements should be available sooner starting in August/September.
- Better on-line access to accounts.
- •Securities Lending to cover cost of contract and possibly provide additional revenue to investment pools.

## **NEW LGIP Online Account Access**

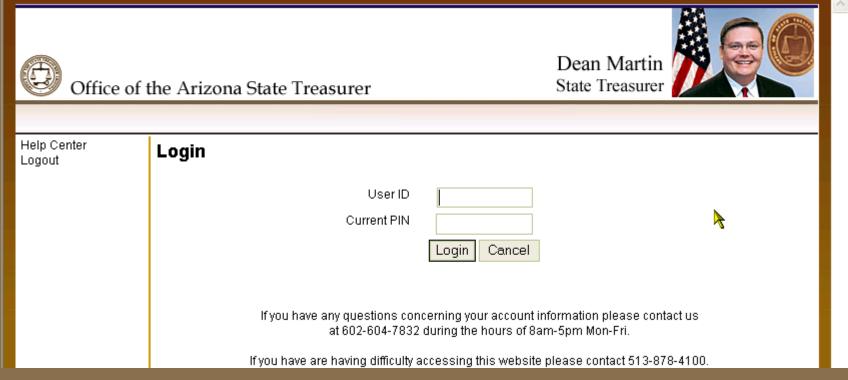
## http://www.AzTreasury.gov/lgip.html



OFFICE OF THE ARIZONA STATE TREASURER

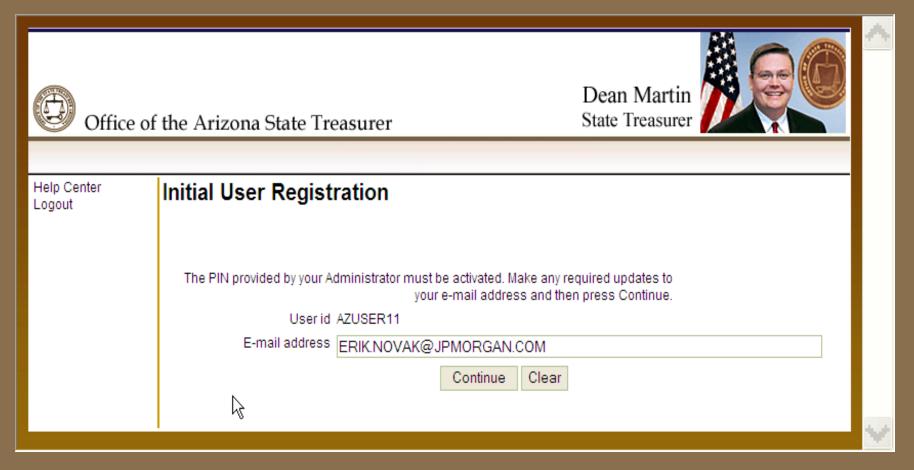
HON. DEAN MARTIN, TREASURER

# Online Access Available Now for All LGIP Accounts



- All IPAS users already sent User ID & PINs
- Non-IPAS users will receive User ID & PINs from JP Morgan Chase in about a week

# When you logon to the site for the first time, you will be asked to verify your Email address to proceed.





# **Provides List of all Accounts**



Office of the Arizona State Treasurer

Dean Martin State Treasurer



#### Account Listing

Account Detail
Purchase
Redemption
Exchange
Transfer
Account History
Pending Transactions
Reports
E-mail Change
Help Center
Logout

### **Account Listing**

#### Registration

CITY OF BOSTON SCHOOL DEPT

Fund	Number	Shares	Price	Balance
SMALL CAP FUND (MMMG)	1141	210.526	\$12.49	\$2,629.47
CORE BOND FUND (GWKE)	998	0.000	\$9.37	\$0.00
CORE BOND FUND (GWKE)	1141	0.000	\$9.37	\$0.00
MONEY MARKET FUND (TSGXX)	998	9,144.230	\$1.00	\$9,144.23
MONEY MARKET FUND (TSGXX)	1141	15,005.000	\$1.00	\$15,005.00
		Portfolio Totals		\$26,778.70

Click on the fund name to view account information.







# Deposits Can Be Made Online



#### Office of the Arizona State Treasurer



Account Listing Account Detail

#### Purchase

Logout

Redemption Exchange Transfer. Account History Pending Transactions Reports E-mail Change Help Center

### Purchase - Step 1 of 3

Account Registration CITY OF BOSTON SCHOOL DEPT

Account Number/Fund 998/MONEY MARKET FUND

#### Purchase Amount

Purchase Method FED WIRE V

Dollar Amount

#### Contact Info

E-Mail Address ERIK.NOVAK@JPMORGAN.COM

> Next Step Cancel

The Arizona State Treasurer Investment Services Group is available 8am – 5pm, Monday through Friday. The telephone number is 602-604-7832.





# **Online Withdrawals**



Logout

#### Office of the Arizona State Treasurer

Dean Martin State Treasurer



Account Listing
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### Redemption - Step 1 of 3

Account Registration CITY OF BOSTON SCHOOL DEPT

Account Number/Fund 1141/SMALL CAP FUND

Redemption Amount

ODollar Amount OAll Holdings

Amount

Payment Method

**Contact Info** 

E-Mail Address

ERIK.NOVAK@JPMORGAN.COM

Next Step Cancel

Wire Payment 🕶

The Arizona State Treasurer Investment Services Group is available 8am – 5pm, Monday through Friday. The telephone number is 602-604-7832.



# **Transfers Between Accounts**



Office of the Arizona State Treasurer

Dean Martin State Treasurer



Account Listing Account Detail Purchase Redemption Exchange

Transfer

Account History Pending Transactions Reports E-mail Change Help Center Logout

### Transfer - Step 1 of 3

Account Registration CITY OF BOSTON SCHOOL DEPT

From Account Number/Fund 1141/CORE BOND FUND

To Account Number/Fund

**Transfer Amount** 

ODollar Amount OAll Holdings

Amount

**Contact Info** 

E-Mail Address

ERIK.NOVAK@JPMORGAN.COM

Next Step Cancel



The Arizona State Treasurer Investment Services Group is available 8am – 5pm, Monday through Friday. The telephone number is 602-604-7832.



# View Pending Transactions



Office of the Arizona State Treasurer

Dean Martin State Treasurer



Account Listing Account Detail

Purchase

Redemption

Exchange

Transfer

Account History

Pending Transactions

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Logout

Pending Transactions

Account Number/Fund

998/MONEY MARKET FUND

Established date

Effective date

Description

Dollars Shares

There is no pending activity for the selected Fund and Account.



•This page displays any trades that have been placed but have not posted. Example: Future dated trades.



# **Obtain Account History**



Office of the Arizona State Treasurer

Dean Martin State Treasurer

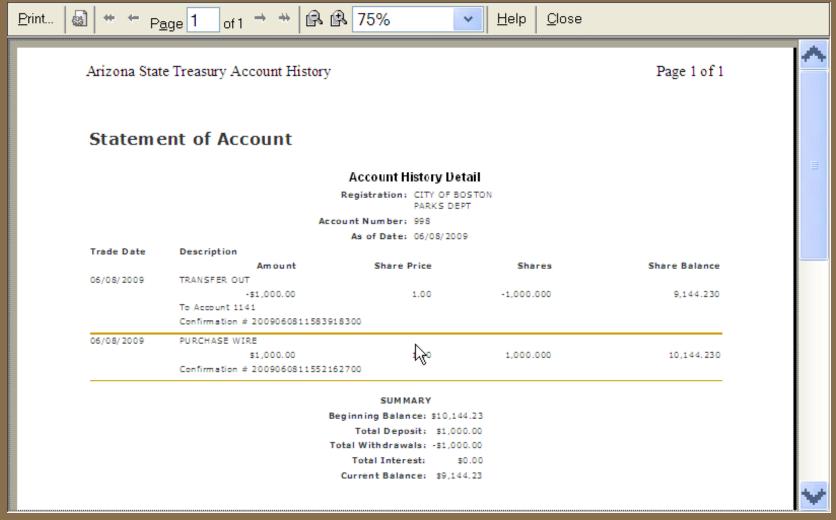


Account Listing
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Purchase
Redemption
Exchange
Transfer
Account History
Pending Transactions
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E-mail Change
Help Center
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Stateme	nt of A	Account			
Account Num	ber/Fund	998/MONEY MAI	RKET FUND	~	
	Start Date DD/YYYY)	06 / 08 / 2009			
	End Date DD/YYYY)	06 / 08 / 2009			
Transac	tion Type	All Transactions	~		
		Display History	Downloa	d Transactions	Quicken-Qif Format
					Spreadsheet
Trade Date	Descript				
00/00/0000	TRANSE	Amount	Share Price	Shares	Share Balance
06/08/2009	TRANSF	-\$1,000.00	1.00	-1,000.000	9,144.230
	To Accou		1.00	-1,000.000	9,144.230
	Confirmation # 2009060811583918300				
06/08/2009	06/08/2009 PURCHASE WIRE				
		\$1,000.00	1.00	1,000.000	10,144.230
	Confirma	ation # 20090608115521	62700		
SUMMARY					
SUMMARY  Beginning Balance: \$10,144.23					
Total Deposit: \$1,000.00					
			Withdrawals: -\$1,0	NL.	
		1	Total Interest:	\$0.00	
		Cur	rent Balance: \$9,	144.23	



## Search for Specific Time in Account History



The history page can be previewed or printed. You may preview the results first through File menu, or just press the print button on your browser.





# 2009 Legislative Agenda

# 2009 Legislative Agenda

•<u>HB2271</u>: Moves mid-term Pools 500 and 700 from Title 41 to Title 35 and allows State Funds to participate in mid-term pools. THIS MEANS YOU DO NOT NEED A NEW RESOLUTION TO START INVESTING IN POOL 500 or 700 starting September 30.

•<u>HB2425</u>: Lowers the maximum management fee from 12 to 6 basis points (currently 6 basis points). Allows operations of office to be paid for from management fees.

•HB2103: Allows office to hire legal counsel.

# Thank You for your support!



# 2010 Legislative Agenda

# Endowment Performance 4th Quarter FY 2009



# **Are The Bears Taking A Nap?**



# US Stock Markets DOW, S&P 500, S&P 400





# Or has the recent rally been a...



BOUNCE

A dead cat bounce is a figurative term used by traders in the finance industry to describe a pattern wherein a spectacular decline is followed by a moderate and temporary rise before resuming its downward movement, with the connotation that the rise was not an indication of improving circumstances in the <u>fundamentals</u> of the stock. It is derived from the notion that "even a dead cat will bounce if it falls from a great height".

## DOW, S&P 500 & 400 Quarterly since 1980

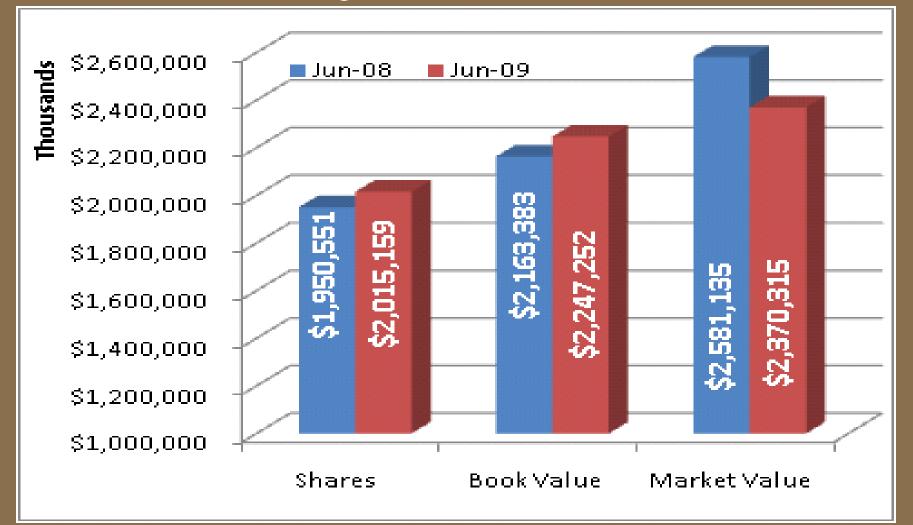




## **Endowment FY 09 3rd Quarter**

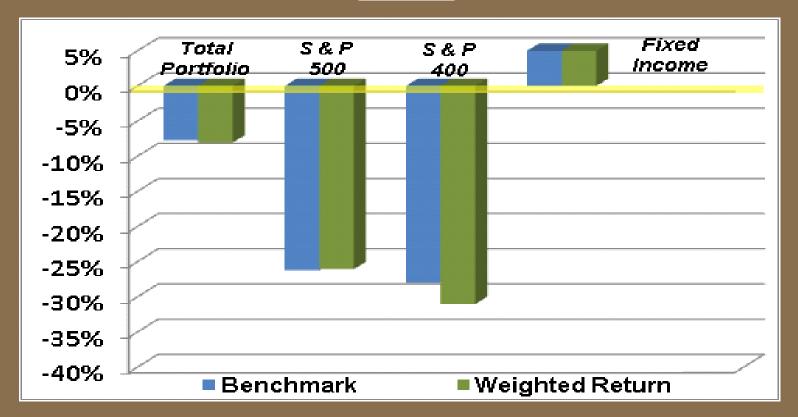
(in Thousands)

## Change since FY 2008 YOY



## **Endowment FY 09 3rd Quarter**

(in Thousands)



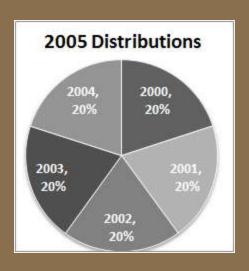
YTD 2009 Benchmark Comparison			
Total Portfolio	S & P 500	S & P 400	Fixed Income
-0.38%	0.15%	-3.04%	-0.02%

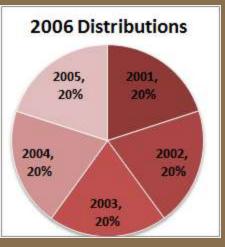
## **Permanent Fund**

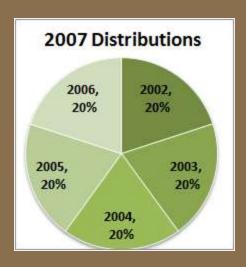
## Change in 3rd Quarter YOY (in thousands)

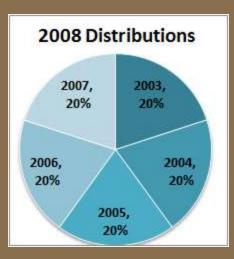


# Distributions are based on a five year rolling average









Beneficiaries receive 20% of each year's earnings (less inflation) for five years.

# **How the Formula Works**

## (Permanent Fund example)

YEAR	Rate of Return	GDP Price Deflator	Avg. Market Value
FY 2000	4.71%	2.05%	\$ 870.8 million
FY 2001	4.39%	2.53%	\$ 936.0 million
FY 2002	(0.38%)	1.63%	\$ 968.3 million
FY 2003	6.10%	2.04%	\$ 945.0 million
FY 2004	8.93%	2.92%	\$1,104.5 million
FY 2005	6.59%	2.90%	\$1,374.2 million
FY 2006	4.68%	3.53%	\$1,745.2 million
FY 2007	12.07%	2.77%	\$2,042.9 million
FY 2008	(2.46%)	1.95%	\$2,377.7 million
FY 2009*	(11.4%)	2.06%	\$2,176.8 million
Average	1.89%	2.65%	\$1,943.4 million

5 average of annual rate of return – 5 year average of GDP price Deflator X

Average monthly market value for previous 60 months = Next Year's Distribution



# Constitutional Formula

- Although 5 year performance is positive and producing earnings,
- 5 year inflation average is higher.
- When inflation exceeds earnings, the Constitution & Enabling Act prohibits distributions by the Board of Investments.
- We recommend changing the formula to a much more stable and predictable 2% of market value.
- Prevents wild swings in distributions.
- More predictable distributions to beneficiaries.

# How Does Arizona's Endowment Compare To Other Endowments?

# How Does Arizona's Endowment Compare To Other Endowments?

FY09 1st & 2nd quarter market value			
University of	Yale	Harvard	Boston
Chicago	Endowment	Endowment	College
down 25-30%	down 25%	down 22%	down 25%

Arizona State Trust Endowment Relative Market Value Change Outperformed by:					
14-19% 14% 11% 14%					

# Our Investment Philosophy

SAFETY

before

LIQUIDITY

before

TI WORKS! **YIELD** 

# Questions?

# Please use chat or phone

remember to identify yourself!

THANK YOU

We Appreciate Your Business!!!

Next Quarterly Meeting:

Thursday, October 29, 2009 1:30pm